# Oil & Gas Management

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# **Oil & Gas Management**

Oil and gas assets are complex in nature. Located in the oil rich state of North Dakota, we offer a solution for mineral management. At First Western Bank & Trust we see the client's perspective and appreciate their desire for dynamic mineral management and timely, dependable information.

Through strategic industry partnerships First Western Bank & Trust has the best available online portal for our clients to access their information in real time. This data comes directly from the oil and gas operators as well as the State of North Dakota for seamless integration into your own unique customer portal. This portal can easily be viewed from your computer or mobile phone.

In addition to our online portal, First Western Bank & Trust employs a staff with extensive oil and gas experience. Our team has many years of experience managing royalty interests, working interests, non-operating interests, and overriding royalty interests. When it comes to managing your interests no one watches over them like First Western Bank & Trust.



## First Western Bank & Trust provides a comprehensive mineral management solution for even the most astute clients. Our management duties typically involve:

#### **Full Service Administration:**

- Revenue processing and distribution
- Division order verification
- Research for suspended funds
- Electronic document maintenance
- Mapping of wells and mineral interests for visual representation of your portfolio
- Online access to monitor your minerals in real time
- Access to personnel for open and regular communication

#### **Proactive Management:**

- Analyzing tens to hundreds of wells to ensure payments are made
- Lease offer evaluation and negotiations
- Analyzing and negotiating surface easements
- Coordination with industry partners for legal counsel, title search, title opinions and appraisals

#### **Comprehensive Accounting:**

- Working interest billing review and payment
- Extensive reporting and accounting software ensures year-end tax needs are met for K1 and 1099 preparation
- Verify check stub production and prices, spot errors with decimals or deductions, and take action to recover missing income.

### **Managing your Oil Data**

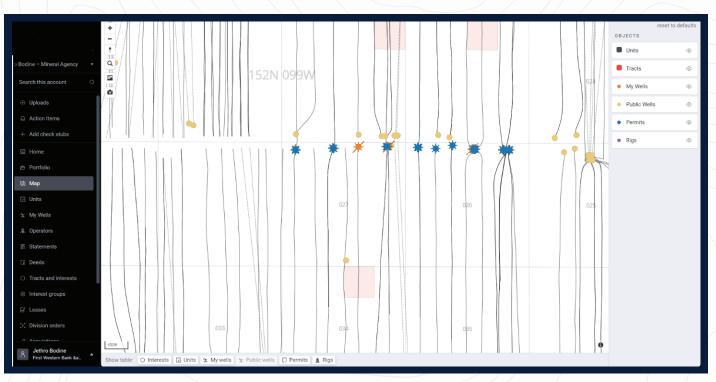
First Western Bank & Trust offers comprehensive oil and gas management which allows clients to maintain their desired level of personal involvement while working with experienced mineral personnel.

#### The Solution

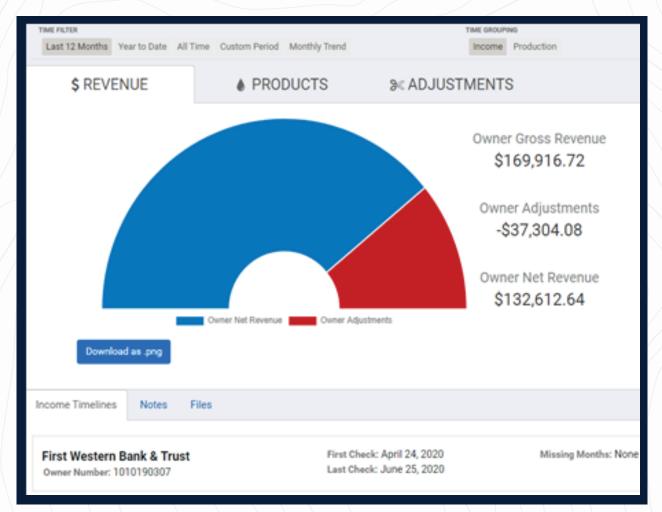
First Western Bank & Trust delivers a secure cloud-based platform solution connecting land management, accounting, document management, mapping, and business intelligence. Designed to meet the unique needs of oil & gas mineral owners, there is seamless access to well data – including permits, rig activity, production volumes, and check stub and JIB data.



## **Mapping of Wells**



#### **Revenue Breakdown & Missing Check Alerts**



## **Ownership Decimals**

Q Searc	h for anything!		Adjust columns Res	et table Expor	t data 🔹 Bulk approve/unapprove
	Settlement Decimal	Well/Unit	Operator	Actions	Most Recent Paid Date
	0.01297635	DEEP CREEK USA 14-12TFH	Marathon Oil 👩	Edit	Sep 25, 2019
	0.01297635	DEEP CREEK USA 14-12TFH	Marathon Oil 🖸	Edit	Sep 25, 2019
	0.01297635	DEEP CREEK 21-13TFH	Marathon Oil 🖸	Edit	Sep 25, 2019
	0.01297635	DEEP CREEK 21-13TFH	Marathon Oil 🖸	Edit	Sep 25, 2019
	0.02220472	BEAR DEN 42-5TFH	Marathon Oil 🖸	Edit	Jun 25, 2020
	0.02220472	BEAR DEN 42-5TFH	Marathon Oil 🖸	Edit	Jun 25, 2020
	0.02220472	RYAN 42-5TFH	Marathon Oil 🖸	Edit	Jun 25, 2020
	0.02220472	RYAN 42-5TFH	Marathon Oil 🖆	Edit	Jun 25, 2020

## **Division Order Tracking**

Deck	s	n Orders					Create New
Q Sea	arch for anything!			Adjust columns	Reset table	Export data 💌	Delete Selected
	ID	Name	Lease		My well		Operator
	0918223add 🖻	Ross 5H	Marathon Lease	ND   Dunn 😁	ROSS 42-5	н 🖻	Marathon Oil
	d7ae1da28a 🖻	Carson Peak 2-35H	Continental Leas	e ND Dunn 🖻	CARSON F	PEAK 2-35H 😁	Continental Re
	e43715a47d 🖻	Morris 2-26H	Continental Leas	e   ND   Dunn 🛛 🖻	MORRIS 2-	26H 🖻	Continental Re
	d2afe842e8 🖻	Whitman 2-34H	Continental Leas	e   ND   Dunn 🛛 🖻	WHITMAN	2-34H 🖻	Continental Re
•							•
Showing	up to < 100 rows					Showin	g all rows (4 total)

## **Deed Tracking**

Deeds						Create New
Q Search fo	or anything!		Adjust columns	Reset table	Export data 💌	Delete Selected
	Name	Grantor	Grante	e	Effective Dat	e
	Ellie May - Sale ତ	Ellie May	Jethro	Bodine	Oct 28, 2019	
	Jed 🖻	Jed Clampett Estate	Jethro	Bodine	Oct 28, 2019	
	Gift to Jane 🖆	Jethro Bodine	Jane H	athaway	Oct 28, 2019	
	Mr. Drysdale Poker Game 🛛 🖻	Milburn Drysdale	Jethro	Bodine	Jul 31, 2019	
Showing up to	< 100 rows				o	g all rows (4 total)

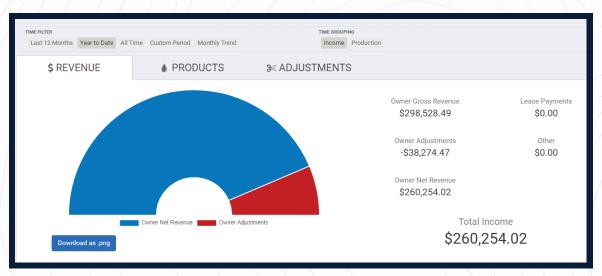
#### **Revenue Reporting**

							Search	
Category	Subcategory	Relation		Transaction Date 🗸	Booking Date	Amount 🔶	External ID	Actions
Revenue	Statement	Statement: 1dc2d07cff	e	Jul 20, 2020		\$2,098.14	-	
Revenue	Statement	Statement: 30a6ab1d49	e	Jun 25, 2020		\$3,790.83	-	
Revenue	Statement	Statement: acf8fcf111	e	Jun 20, 2020		\$3,040.64	-	
Revenue	Statement	Statement: 8d25e2e6c7	C	May 22, 2020		\$2,425.06	-	
Revenue	Statement	Statement: 18e97f420b	C	May 20, 2020		\$14,515.59	-	
Revenue	Statement	Statement: 8b8e75f659	C	Apr 24, 2020		\$21,201.08	-	
Revenue	Statement	Statement: 409034d660	C	Apr 20, 2020		\$25,076.49	-	
Revenue	Statement	Statement: 5a28d48cd8	C	Mar 20, 2020		\$36,604.67	-	
Revenue	Statement	Statement: 1556efe3aa	C	Feb 28, 2020		\$29,012.12	-	
Revenue	Statement	Statement: 5223c1dc20	e	Feb 25, 2020		\$14,359.09	-	



#### **Custom Client Dashboards**

#### **Portfolio Overview**



## **On-Demand Income Statements**

Total 2019 (January - December)	Full Account
Revenue	
Oil of Undetermined Origin	\$ 952,365.03
LNG With No Determined Breakdown	\$ 51,174.75
Gas of Undetermined Origin	\$ 33,997.08
Total revenue	\$ 1,037,536.86
Expenses	
Check Stub Adjustments	
Transportation - Gas	(4,107.23)
Processing and/or Sweetening	(2,862.44)
Unspecified Deduction or Reimbursement	(53,974.59)
Joint Venture Charges	\$ 0.00
Gathering	(0.00)
Compression	(2.04)
North Dakota Withholding HB1198	(2.87)
Transportation -Oil	(29,300.02)
Severance Tax	(45,510.61)
Check Stub Adjustments Totals	(135,759.80)
Total expenses	(135,759.80)
Net income	\$ 901,777.06

### **Customizable Action Items & Notifications**

Action Items								
							🕄 🖍 Show All	
	Subject	Priority 👻	Status 🔶	Updated $\diamond$	Assigned To	Related Object	Actions	
+	Visit with Elly May	0	Active	a month ago	Jethro Bodine 🔻		Close Edit	

## **Customizable On-Demand Reports**

RETRIEVE REPORTS	GROUPED DATA REPORTS	INCOME STATEMEN	NTS PORTFOLIO SUMMARY
View/ Group By: Operator Owner	Number Interest Type		
Objects My Well	Source Well Record   Lease   Unit   Inte	erest Tract Interest Group	Acquisition Divestiture
Time Period Prod	uction Month Income Month		
Products CDEX S	Simple Source		
Adjustments CDE	X Source		
Geography			
Add Filter: Prod	uction Month   Operator   S	State   County   Int	erest Type   Product

Our Oil & Gas team ensures updates and analysis are performed daily in order to stay on top of the ever-changing oil and gas industry landscape. We are dedicated to serving our clients with cutting edge reports and in-depth tracking of payments and portfolio performance. Our team strives to optimize and maximize portfolio income, spot emerging opportunities faster, and achieve better returns.

Our dedicated team of certified mineral professionals can provide a broad range of investment management and trust services across all types of oil, gas and mineral interests.

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